Request for Information (RFI)

Amendment 1

Innovation and Innovative Solutions in the Global Supply of Medical Equipment and Furniture

UNOPS-2016-RFI-126609
Request for Information and Market/Product Innovation

Medical Equipment and Furniture

Beneficiary Country: Worldwide, mainly developing countries

Description: Innovation and Innovative Solutions in the Global Supply of Medical Equipment and Furniture

UNSPSC Code: segment 42000000 - Medical Equipment, Accessories and Supplies
segment 41000000 - Laboratory, Measuring, Observing and Testing Equipment

Deadline extension for submission of Information: 26th August 2016, 17:00 CEST (Amended)
Posting date: 7th July 2016

I. INTRODUCTION

The United Nations Office for Project Services (UNOPS) wishes to receive information from manufacturers and specialised suppliers regarding market / product / service innovation and innovative solutions in the global supply, installation, training, maintenance and after-sale services for Medical Equipment and Furniture, worldwide and in particular in developing countries and countries with economies in transition.

Manufacturers are warmly invited to share their point of view, focusing especially on sustainable quality of care, appropriate technology, innovation and worldwide quality services and solutions. Specialized companies who work closely with manufacturers are also invited to submit information.

II. PURPOSE OF THIS REQUEST FOR INFORMATION (RFI)

- UNOPS wishes to identify new market / product / service innovation and innovative solutions to improve procurement, logistics, installation, training, maintenance and after-sale services for Medical Equipment and Furniture.

- UNOPS intends to identify manufacturers and specialised suppliers who can provide Medical Equipment and Furniture, and related services, worldwide and in particular in developing countries and countries with economies in transition.

- UNOPS wishes to strengthen relationships with our suppliers and provide improved long-term outcomes to our partners and projects.
• The Medical Equipment and Furniture is intended to equip existing, renovated and new health facilities, to improve/integrate the existent healthcare system and also to provide healthcare solutions in emergency contexts.

• UNOPS considers health technology not as a product, but as a complex service, that includes equipment (with related consumables, disposables and spare parts), optional installation and training (technical and medical), warranty, maintenance and after-sale services. Sustainability is a core principle of UNOPS, including social, environmental and economic sustainability within the context of developing national capacity.

• UNOPS wishes to develop global procurement strategies, including long-term agreements (LTAs), focused on the sustainability and quality of delivered healthcare services through proper assessment, management and use of Health Technology.

III. SCOPE OF REQUIREMENTS

UNOPS is interested in receiving information on a wide list of Medical Equipment and Furniture, in order to fulfil the health technology needs of our global partners and projects. The following list includes common Medical Equipment and Furniture categories, but please do not limit your considerations to these, please feel free to think about any possible category.

<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Diagnostic Imaging</td>
<td>US (standard, portable and for specialties), X-ray (fixed and mobile), CT, NMR, Analogue, Computerized and Digital solutions, RIS-PACS systems, etc.</td>
</tr>
<tr>
<td>Life-support and Emergency Equipment</td>
<td>Anaesthesia, Ventilation, Defibrillators, Reanimation, Ambulance Equipment, Oxygen Concentrators, ICU and Emergency Equipment, etc.</td>
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<tr>
<td>MCH Equipment</td>
<td>Foetal Monitors, Incubators, Infant reanimation beds, Warming and phototherapy units, Infant ventilation, etc.</td>
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<tr>
<td>Patient Monitoring</td>
<td>Patient monitors (from ICU and Operating Theatre level to Portable/Handheld level), Electrocardiographs, Electroencephalographs, Electromyographs, etc.</td>
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<tr>
<td>Surgical Equipment</td>
<td>Laparoscopy, Endoscopy, Electro and other surgery equipment, Operating Theatre tables, lights, microscopes and other equipment, etc.</td>
</tr>
<tr>
<td>Generic Medical Equipment</td>
<td>Infusion and Syringe pumps, Nebulizers, Aspirators, Warming Units, Examination and minor surgery lights, etc.</td>
</tr>
<tr>
<td>Specialty Equipment</td>
<td>Equipment dedicated to Clinical specialties, such as Dentistry, Ophthalmology, ENT, Cardiology, Gynaecology, etc.</td>
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<tr>
<td>Rehabilitation Equipment</td>
<td>Equipment and Furniture for Rehabilitation and Physical Therapy</td>
</tr>
<tr>
<td>Surgical and other Instruments</td>
<td>Surgical instruments, Diagnostic instruments, other non-electric or small instruments, etc.</td>
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<tr>
<td>Sterilization and Laundry</td>
<td>Sterilizers, various types and from bulk to table top, Instrument Washers, Laundry Washers and Dryers, Carts, accessories, etc.</td>
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</tbody>
</table>
## IV. INFORMATION REQUIRED FROM INTERESTED PARTIES

Please provide information on any or all of the following:

i. Challenges and solutions in the provision of Medical Equipment and Furniture, in particular in developing countries and countries with economies in transition.

ii. Challenging and solutions in the servicing and maintaining of Medical Equipment and Furniture in a project start-up environment, as well as maintenance, spare parts, retraining and other after-warranty services.

iii. Information on leasing / rental and other non-purchase solutions.

iv. Information on installation, servicing, maintenance on-site and remote options.

v. Considerations of the Sustainable Development Goals\(^1\) in the provision of Medical Equipment and Furniture.

vi. Details of potential training options for local operators and technicians.

vii. Overview of your Company’s experience and capacity in worldwide market, in particular in developing Countries and Emergency contexts.

viii. Company’s ability to support multiple concurrent projects.

## V. ADDITIONAL INFORMATION

This market research shall be conducted at NO COST TO THE UNITED NATIONS. Suppliers may be requested, as part of this RFI, to present to UNOPS their product.

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\(^1\) [https://sustainabledevelopment.un.org/?menu=1300](https://sustainabledevelopment.un.org/?menu=1300)
This announcement is a Request for Information (RFI), not a solicitation for offers, and accordingly, no contract will be awarded from this announcement. No reimbursement will be made for any cost associated with providing information in response to this announcement or any follow-up information requests. There is no solicitation available at this time. Industry responses, as a result of this announcement, shall focus on providing recommendations for the requirements as detailed in the following Specific Requirements/Information section. Information provided in the RFI may be used by UNOPS in acquisition documents.

UNOPS appreciates your assistance with this market research and emphasizes that this effort is for planning purposes only. Responses will not be treated as proposals, but may be used to create any subsequent Request for Proposal (RFP) or Invitation to Bid (ITB). Respondents should clearly mark any proprietary information submitted in response to this RFI.

VI. UNOPS CONTACT INFORMATION

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For companies not registered with the UN Global Marketplace (UNGM), it is mandatory to do so in order to be able to do business with UNOPS. The UN Global marketplace is a database of active and potential suppliers available to all UN and World Bank procurement personnel, and is the main supplier database of more than 20 UN organizations. To register go to www.ungm.org, click on “REGISTER NOW” or on Registration drop down and select “Register as Supplier”.
